

## **SolarTech Power Solutions**

# **Poland User-Side Energy Storage Lithium Battery Foreign Trade**



## Overview

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Should US companies offer battery energy storage systems in Poland?

U.S. Commercial Service recommends that U.S. companies offering battery energy storage systems take a hard look at the Polish market because there will be opportunities for U.S. companies to propose their solutions for many years to come. For more information, please contact Commercial Service Poland at [office.warsaw@trade.gov](mailto:office.warsaw@trade.gov).

Does Europe run on Polish lithium-ion batteries?

We are pleased to present our report titled “Europe Runs on Polish Lithium-Ion Batteries: The Potential of the Battery Sector in Poland and the CEE Region”. This report was developed with substantial support from market leaders and stakeholders in Poland and Slovakia.

How competitive is the lithium-ion battery industry in Poland?

**Recommendation Developing Competitiveness** The lithium-ion battery industry is now responsible for 2% of the Polish annual export value. This is a datapoint which is often brought up by Polish stakeholders. This shows of course, how much of an economic factor this industry can become.

Why should you invest in a battery factory in Poland?

Today, Poland emerges as a strategic destination for investment in battery factories, attracting the attention of European companies with a highly qualified workforce that includes engineers, scientists, and electromobility specialists.

What is the value of battery exports in Poland?

The value of exports in the battery sector increased 38-fold over the last six years from around PLN 1 billion (EUR 0.21 billion) in 2017 to over PLN 38 billion (EUR 8.24 billion) in 2022. Poland is the leader of the lithium-ion battery supply chain in Europe and will maintain this position until at least 2027.

Are energy storage systems a new technology in Poland?

Energy storage systems are a relatively new technology in the Polish capacity market. They have participated in two auctions so far: making their official debut in 2022 (with 2027 delivery year) and subsequently dominating the competition in the 2023 auction.

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